

USASBE/SBIDA-2000 Awards
February 19, 2000
San Antonio, Texas

Best Paper Award Winners

Coleman Best Empirical Research Paper awarded by The Coleman Foundation (Michael Hennessy, President)

Emeric Solymossy, "*Differences in the Knowledge Networks of SME Firms*"

Best Applied Research Paper awarded by *Journal of Small Business Strategy* (Steve Osborne, Editor)

Reginald A. Litz and Alice C. Stewart, "*Where Everybody Knows your Name: Extraorganizational Clan-Building as Small Firm Strategy for Home Field Advantage*"

Best Conceptual Research Paper awarded by *Entrepreneurship: Theory & Practice* (Ray Bagby, Editor)

Cathleen A. Folker, "*Women's Response to Conflict: A Conceptual Look at Gender Differences in Conflict Management within Family Firms*"

John Jack Award from *Journal of Developmental Entrepreneurship* (Michael Morris, Editor)

Stephen Osborne, Thomas Falcone, and Prashanth Nagendra, "*Unemployed to Entrepreneur: More Data, More Insights*"

National Business Association Workshop/Symposium Award Winners

Entrepreneurship Education:

Dewey Johnson and Nancy Levenburg, *Distance Learning: Delivering a Business Planning Course On-Line*, Session 6E, Friday 1:45-3:00pm

Small Business Consulting:

LoAnn Ayers, Bill Klupenger, Jean Names, Dean Otto and John Tobin, *Best Practices for Managing Client Counseling*

Family Business:

Carmen Bianchi & Alan Weinstein, *How Family Business Impacts the Entrepreneur/CEO*

General (misc):

Nancy Napier, Stephanie Hunt, Bob Shepherd, Frederic Anderson and Tony Mendez, *An Innovative Approach to Internship: Enhancing the Global Competitiveness of Idaho's Small Business*

Harold Welsch International Symposium Award

Carolyn Gough, Colin McCasker, Lorelle Frazer and John Stanworth, *International Franchising Panel: A View from Three Continents*

Entrepreneurship Education Division Model Program Awards

Undergraduate Model Program Winner:

University of Victoria (presented by Ron Mitchell)

MBA Model Program Winner:

University of Texas (presented by Gary Cadenhead)

Special Program Winner:

Stetson University Family Business Center (presented by Greg McCann)

Entrepreneurship Education Pedagogy Awards

First Place: Charles W. Hofer, University of Georgia, *“Teaching Entrepreneurship Using the 3 R’s & 3 F’s as Well”*

Second Place: George Solomon & Ayman Tarabishy, George Washington University, *“Prometheus Meets Entrepreneurship: Teaching Entrepreneurship Using Internet Technology”*

Third Place: Carol Reeves, University of Arkansas, *“Teaching Entrepreneurship Using a Real University Business”*

USASBE/SBIDA-2000 Entrepreneur of the Year

Joe Kaplan, founder of Superior Bankcard and current President and CEO of Innovative Merchant Solutions.

National Student Case of the Year Awards

Undergraduate National Student Case of the Year Winner:

Company: Stello Foods, Inc.

Supervising Professors: Prashanth B. Nagendra and Tony Palamone

SBI director: Stephen Osborne, Eberly College of Business, Indiana University of Pennsylvania

Student Team: Chad Stacy and Kate Markowski

Undergraduate National Student Case of the Year Runner-up:

Company: MacPro Computer Staffing

Supervising Professor: Michael Ames

SBI Director: Michael Ames, California State University Fullerton

Student Team: Carol Cornell and Rucsandra Christiano

Graduate National Student Case of the Year Winner:

Company: Claremont Area Primary Care/Valley Family Physicians
Supervising Professor: Julian Shlager
SBI Director: Craig Zamzow, Plymouth State College
Student Team: Joseph Zajac, Jeb Evans, Christine D'Amboise, Sara Conklin

Graduate National Student Case of the Year Runner-up:

Company: Flemington Precast & Supply
Supervising Professor: Bruce A. Kirchoff
SBI Director: Bruce A. Kirchoff, New Jersey Institute of Technology
Student Team: Rene Schneider and Utpal Sengupta

Best Hat Contest Awards

Creativity Award: Joyce Brockhaus
Resource Utilization Award: Eleanor Maliche
Team Spirit Award:: The Coleman Group

SBIDA Showcase Award

Steven W. Osborne, Indiana University of Pennsylvania

SBIDA Homer Saunders Mentor Award

Robert H. Brockhaus, Coleman Foundation Chairholder in Entrepreneurship at St. Louis University

New SBIDA Fellows

Charles Matthews, University of Cincinnati
Michael D. Ames, California State University Fullerton

New USASBE Fellows

Michael Hennessy, The Coleman Foundation
John Hughes, The Coleman Foundation