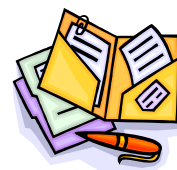


## **Greetings from Your 2006 President** **Howard Van Auken**

I want to give you a brief update about the new central office and search for executive director.

You are probably aware that the new USASBE central office will be housed at Florida Atlantic University. FAU has demonstrated wonderful support for USASBE. They have been enormously helpful in the initial transition of the central office. All of us look forward to a supportive working relationship. We should all thank the search committee (Geraldyn Franklin, Robin Anderson, Mike Morris, Jeff Alves, and Jeff Cornwall) for their work.

The search for the new Executive Director is in the final stages. The list of applicants has been narrowed to four finalists. Our plan is for the selection committee (Geraldyn Franklin, Chair; Jeff Alves; Jeff Cornwall; Michael Morris; Neuman Pollack (of FAU); Howard Van Auken; and Robin Anderson) to make a decision very soon.



I hope that your summer has been going well. Remember that the deadline for submissions to the 2007 USASBE conference is quickly approaching.

## **USASBE/SBI 2007 in Orlando – January 11-14**



Get the sun block and hats out! The USASBE/SBI 2007 Conference will be held in Orlando, Florida at the Coronado Springs Resort in January 2007. <http://www.usasbe.org/conference/2007/complete.htm> has complete information.

There is a full slate of pre-conferences and the Coleman Elevator Grants presentations on January 11<sup>th</sup> and keynotes include Steve Mariotti (founder of NFTE), Doris Christopher (founder of the Pampered Chef), Cheryl Dorsey (President of Echoing Green, a social venture fund), and Toby Stuart (professor at Harvard Business School).

A host of paper presentations, workshops and symposia is shaping up to make this year's conference one of the best yet. New this year will be the Excellence in Research track with sessions on the Best Paper Award presentations, on best research practices, and on performing quality reviews in the field of entrepreneurship.

Register now at [http://www.usasbe.org/member/conf\\_reg\\_main.asp](http://www.usasbe.org/member/conf_reg_main.asp). Coleman Scholarships are available again this year. And don't forget to register for the Disney Backstage Tour on Sunday, January 14<sup>th</sup>. Spots are limited.



### **Pre-Conference to the Annual USASBE Conference – Thursday, January 11, 2007**

There will be a pre-conference to the annual USASBE conference on Thursday, January 11, 2007, *Teaching Entrepreneurship Across College Campuses Workshop*. This pre-conference, sponsored by the Coleman Foundation, will provide a forum to bring together faculty, administrators and staff from small colleges and universities to explore “best practices” in teaching entrepreneurship education across the campus.

Tentative topics for this workshop include:

- Finding allies in non-business programs and turning them into champions for Entrepreneurship education.
- Building administrative support for cross-campus entrepreneurship programs.
- Building co-curricular programs to support entrepreneurship education, such as business incubators and hatcheries, student run businesses, lecture programs, and so forth.
- The role of experiential education in campus-wide programs.
- How to build a program that fits with your institution's mission.
- Creative curriculum designs to meet the needs of non-business students.

This workshop will be highly interactive, with significant time dedicated to idea sharing, brainstorming and Q&A. Among the panelists and session leaders will be representatives of several of the small colleges and universities that have received the Coleman Excellence in Entrepreneurship Programs for Teaching Colleges grants.

Please contact Jeff Cornwall at Belmont University at [cornwallj@mail.belmont.edu](mailto:cornwallj@mail.belmont.edu) if you have any questions.

Pre-registration is required. It is open to all conference participants.

## **Goodbye from Joan Gillman**

Dear USASBE Members,

Beside my desk I have a piece of calligraphy my mother made. It says “I seem to find myself faced with...insurmountable opportunities,” by the famous philosopher Pogo. Although true, it doesn't make parting from something you've loved any easier. I really believe that other than my two children, nothing has made the difference in my life as much as USASBE. You've opened doors for me and helped provide the “insurmountable opportunities.” This is just a short note of thanks that can't do what I feel justice. Thank you for the opportunity to serve a wonderful organization for 17 years. We've grown from 300 members to 934 as of today, went from 100 participants at a good conference to 630 and we've increased the fund balance twenty fold thanks to the support of our terrific strategic partners and sponsors. The students and clients you serve are lucky to have you as you've shown your commitment to

entrepreneurship education with your involvement in USASBE. Thank you for being the best possible national and international network of educators. But most of all thank you for your friendship and support. I am counting on that continuing as I become a colleague rather than an executive director.

I wish you all the very best of luck as we take entrepreneurship to new levels and USASBE to new heights.

Wishing you success and joy in all you do,

Joan

**Nominations for the Max Wortman Jr.  
USASBE Lifetime Achievement Award  
or  
The John E. Hughes/USASBE Award  
For Entrepreneurial Advocacy**

**The Max S. Wortman, Jr./USASBE Lifetime Achievement Award**

**Purpose:** The Max S. Wortman, Jr./USASBE Lifetime Achievement Award is presented to a worthy recipient in recognition for a lifetime of entrepreneurial achievement that encompasses the ideals of entrepreneurial activity - through either new venturing, corporate venturing, or social venturing. Eligibility extends to both those who have pursued a lifetime of successful venture creation as well as those whose life's pursuits supported and advocated the entrepreneurial ideals.

The review committee shall consider the originality, depth, breadth and impact of the entire body of the nominees' entrepreneurial pursuits and impact in making its recommendation to the USASBE Board. Nominations Due: August 30th

**Nomination Process:** Letter of nomination.

**Nominee Criteria:**

1. All nominees shall have risen to the highest level of entrepreneurial achievement in either academia or practice throughout the nominee's lifetime.
2. Nominees should be an individual or organization who (which) has consistently demonstrated an unwavering drive, dedication, and determination for pursuing entrepreneurship in education, commerce, and/or other venues.
3. Candidates should have devoted a lifetime of commitment to individual, organizational, and/or social entrepreneurship.
4. Nominees need not have founded a company (or organization) and may come from the corporate world or any level of academia.

5. Organizations, both profit and non-profit, as well as individuals are eligible for this award.
6. Recipient must be present at the USASBE Annual Meeting to receive the award. Exceptions may be made for reasons of health. This award may be made posthumously.
7. Award may not be made every year.

**Nomination Form Information:**

**Nominee:** Name; Address; Phone and Email

**Nominator:** Name; Address; Phone; Email

**A statement of evidence of a lifetime in the pursuit of the highest ideals of entrepreneurship: (Please provide a 600 word assessment of the nominee that demonstrates the criteria outlined above)**

**Two or three references, letters of support in recognition of accomplishments of the nominee.**

**John E. Hughes/USASBE Award for Entrepreneurial Advocacy**

**Purpose:** This annual award recognizes an individual or organization who (which) has consistently contributed encouragement; support; physical, intellectual, and/or spiritual resources; time; talent and/or skills; development; and/or financial contribution to further the cause of entrepreneurship. Nominees need not have founded a company (or organization) and may come from the corporate world or any level of academia. Nominations Due: August 30th

**Nominee Criteria:**

1. All nominees shall have risen to the highest level of advocacy of entrepreneurship in either academia or practice.
2. Nominees should be an individual or organization who (which) has consistently provided encouragement; support; physical, intellectual, and/or spiritual resources; time; talent and/or skills; to fostering entrepreneurship in education, practice, and/or other venues.
3. Candidates should demonstrate development; and/or financial contribution to further the cause of entrepreneurship.
4. Nominees need not have founded a company (or organization) and may come from the corporate world or any level of academia.
5. Organizations, both profit and non-profit, as well as individuals are eligible for this award.
6. Recipient must be present at the USASBE Annual Meeting to receive the award.
7. Award may not be made every year.

**Nomination Form Information:**

**Nominee:** Name; Address; Phone and Email

**Nominator:** Name; Address; Phone and Email

**Evidence of sustained advocacy for entrepreneurship: (Please provide a 600 word assessment of the nominee that demonstrates the criteria outlined above)**

**Two or three references - letters of support.**

Send two copies of your nomination, one to Dianne Welsh at [dwelsh@ut.edu](mailto:dwelsh@ut.edu) and one to [USASBE@bus.wisc.edu](mailto:USASBE@bus.wisc.edu)

Looking forward to your nominations,

Dianne H.B. Welsh, Ph.D.  
 James W. Walter Distinguished Chair of Entrepreneurship  
 Director, Entrepreneur & Family Business Programs  
 John H. Sykes College of Business  
 University of Tampa  
 401 W. Kennedy Boulevard  
 Tampa, Florida 33606-1490  
 Voice: 813-258-7391  
 Fax: 813-258-7236

## Division Calendar

Below is a key dates calendar for USASBE. Since some target dates have passed, we added a temporary column with some updated target dates for this year. Also, we created a column for next year's dates, for planning purposes.

USASBE Division Officers Calendar			Description
Original 2006	Updated 2006	2007 (Projected)	
Jan. 11, 06	Jan. 11, 06	Jan. 10, 07	Board Meeting, Outgoing Officers
Jan. 12-15, 06	Jan. 12-15, 06	Jan. 11-14, 07	Annual Conference
Jan. 14, 06	Jan. 14, 06	Jan. 13, 07	Annual Division Meeting
Jan. 15, 06	Jan. 15, 06	Jan. 14, 07	Board Meeting, Incoming Officers
Feb. 15, 06	June 30, 06	Feb. 16, 07	Annual Division Objectives and Annual Division Meeting Minutes to President and Sr. VP, Divisions
Feb. 15, 06	June 30, 06	Feb. 16, 07	Division Budgets to Executive Director (No spending authority until budget submitted and approved.)
		May 1-Jun 29	Division Program Chairs Secure 10-20+ Reviewers for paper/workshop proposals
	May 15-Aug 14	May 14-Aug 13	Online submission of paper and workshops proposals
May 22, 06	Aug. 31, 06	May 21, 07	Five-Year Review reports to Sr. VP, Divisions (2006 are Minority and Women Division and the Individual Entrepreneurship Division.)
June 1, 06	July 25, 06	June 1, 07	Division Mid-Year Reports due to Executive Director
June 16, 06	Sep. 15, 06	June 15, 07	Report by Sr. VP, Divisions (on behalf of Division Review Committee) to Board re: two divisions that are under review
July 1	July 1, 2006	July 2, 2007	Awards program announcement
July 1-Aug 1	July 1-Aug 1	July 1-Aug 1	Each Division Program Chair reconfirms paper/workshop reviewers for submissions to annual conference. (10-20+)
July 15-Sept 15	July 14-Sept 15	July 16-Sept 14	Solicit Nominees for 2007 Division Officer Positions
Aug. 13, 06	Aug. 13, 06		Mid-year USASBE Board Meeting (2006 in Atlanta, GA). All Division VPs attend.
Aug. 14, 06	Aug. 14, 06	Aug. 13, 07	Competitive Papers and Workshop Proposals for 2007 Annual USASBE Conference Due
	Aug. 14-18	Aug. 13-17, 07	Papers and workshop proposals reviewed by Competitive Papers Chair, Competitive Workshops Chair and Division Program Chairs to ensure submissions are in proper category (papers or workshops) and in correct divisions

Aug. 25, 06	Aug. 21-25, 06	Aug. 20-24, 07	Division Program Chairs make reviewer assignments and send notification to reviewers with review deadline clearly stated
	Sept 15, 06	Sept. 14, 07	Division Program Chairs send reminder to reviewers re: final deadline for posting reviews online
Sept 18-Oct 13	Sept 18-Oct 13	Sept 17-Oct. 12	Division Elections completed, with results reported to Executive Director and Sr. VP, Divisions
Sept 22, 06	Sept 22, 06	Sept. 21, 07	Final deadline for posting paper and workshop reviews online
Sept 29, 06	Sept 29, 06	Sept 28, 07	Division Program Chair Recommendations regarding paper and workshop acceptance/rejection due to Conference Program Chair (with accepted papers organized into sessions by Division Program Chairs)
Oct. 2, 06	Oct. 2, 06	Oct. 1, 07	Nominations for Best Paper Awards due to Competitive Papers Chair
Oct. 2, 06	Oct. 2, 06	Oct. 1, 07	Nominations for Best Workshop Awards due to Competitive Papers Chair
Oct. 2, 06	Oct. 2, 06	Oct. 1, 07	Nominations for Best Reviewers due to Conference Program Chair
Oct. 2, 06	Oct. 2, 06	Oct. 1, 07	Recommendations for Conference Session Chairs and Discussants due to Conference Program Chair
	Oct. 2, 06	Oct. 1, 07	Initial awards nomination materials deadline
Oct. 6, 06	Oct. 6, 06	Oct. 5, 07	Conference Program Chair notifies Division Program Chairs of final paper and workshop acceptances
Oct. 9-11, 06	Oct. 9-11, 06	Oct. 8-10, 07	Acceptance/Rejection notices sent to submitters from Division Program Chairs (via online system)
	Oct. 16, 06	Oct. 15, 07	Awards finalists notification
Oct. 16, 06	Oct. 16, 06	Oct. 15, 07	Division reviewer lists due to Conference Program Chair from Division Program Chairs
Oct. 16, 06	Oct. 16, 06	Oct. 15, 07	Division Program Chairs email thank yous to reviewers
Oct. 23, 06	Oct. 23, 06	Oct. 22, 07	First Draft of full conference program sent to Division Program Chairs for review
Oct. 30, 06	Oct. 30, 06	Oct. 29, 07	Changes to Conference Program due from Division Program Chairs

Nov. 1, 06	Nov. 1, 06	Nov. 1, 07	Proceedings submissions due to Proceeding Editor
Nov. 1, 06	Nov. 1, 06	Nov. 1, 07	First Draft of full conference program posted to website
Nov. 1, 06	Nov. 1, 06	Nov. 1, 07	Conference Program Chair sends email re: program to USASBE Membership (requests corrections/changes due in 2 weeks)
	Nov. 15, 06	Nov 14, 07	Awards finalist materials deadline
Nov. 15-17, 06	Nov. 15-17, 06	Nov. 15-16, 07	Corrections/changes made to online conference program
Nov. 17, 06	Nov. 17, 06	Nov. 16, 07	USASBE Board Elections for 2007 Completed
Dec. 1, 06	Dec. 1, 06	Nov. 30, 07	Second Draft of full conference program posted to website
Dec. 1, 06	Dec. 1, 06	Nov. 30, 07	Conference Program Chair sends email #2 re: program to USASBE Membership (requests corrections/changes due in 1 week)
Dec. 08, 06	Dec. 08, 06	Dec. 07, 07	Corrections/changes made to online conference program
Dec. 08, 06	Dec. 08, 06	Dec. 07, 07	Proceedings information due to Publisher
Dec. 11, 06	Dec. 11, 06	Dec. 10, 07	Conference Program Chair sends emails and papers to Paper Session Facilitators and Authors
Dec. 11, 06	Dec. 11, 06	Dec. 10, 07	Conference Program Chair send emails to Workshop Session Facilitators
Dec. 18, 06	Dec. 18, 06	Dec. 17, 07	Conference Program and Abstracts due to Publisher
Dec. 18, 06	Dec. 18, 06	Dec. 17, 07	Third Draft of full conference program posted to website
Dec. 18, 06	Dec. 18, 06	Dec. 17, 07	Conference Program Chair sends email #3 re: program to USASBE Membership (requests corrections/changes due in 2 weeks)
Jan. 3, 07	Jan. 03, 07	Jan. 3, 08	End-of-Year Reports due from Divisions to Executive Director
Jan. 5, 07	Jan. 5, 06	Jan. 4, 08	Final conference program posted to website
Jan. 5, 07	Jan. 5, 06	Jan. 4, 08	Conference Program Chair sends email reminder to all program participants
Jan. 5, 07	Jan. 5, 06	Jan. 4, 08	Conference Program Chair sends general email to USASBE Membership
Jan. 10, 07	Jan. 10, 07	Jan. 9, 08	Conference Errata Finalized and Copied